Building Trust Under Pressure: The Basic Principles™

Meeting the needs of the new global marketplace with a flexible, total systems approach.

New business challenges are constantly placing new pressures on today's 21st century leaders. Now more than ever, everyone in the organization needs a deep understanding of leadership principles and help in tailoring those principles to their own business realities.

Building Trust Under Pressure: The Basic Principles™ outlines the universal set of leadership guidelines that helps transform individuals into genuine leaders. Using The Basic Principles (six overarching leadership guidelines that contribute to personal and organizational success) learned in this program, leaders at all levels are able to:

- Earn credibility and build trust.
- Create and sustain a wide network of effective relationships.
- Maintain a positive work environment—even in the pressure-packed conditions so common in today's "do *much* more with *much* less" organizations.
- Defuse emotional and highly-charged situations.

The program begins with participants discussing how current, seemingly never-ending business issues affect not only their ability to be productive in their jobs, but also the organization's ability to achieve business results.

achieveglobal®

Developing the 21st century workforce™

Participants are then introduced to The Basic Principles:

1. Focus on the situation, issue, or behavior, not on the person.
2. Maintain the self-confidence and self-esteem of others.
3. Maintain constructive relationships.
4. Take initiative to make things better.
5. Lead by example.
6. Think beyond the moment.

A discussion around how The Basic Principles relate to key business issues follows.

Armed with a firm understanding of the whats and whys of The Basic Principles, participants then examine how they can apply the principles in a way that enables them to be more efficient, effective, and productive in their jobs.

At the completion of this module, participants are able to:

• Explain how current business issues affect their organizations and their ability to achieve results.

• Discuss The Basic Principles and how they help leaders develop effective working relationships.

• Integrate The Basic Principles into their daily work behaviors.

• Prioritize their use of The Basic Principles to address organizational problems in a way that optimizes business results for themselves, as well as for their organizations.

Implementation Options

Building Trust Under Pressure: The Basic Principles™ is a four-hour program that can be delivered as a stand-alone module or in conjunction with other programs. It is also available as live, interactive online learning.

About AchieveGlobal

In the 21st century, the level of human skills will determine organization success. AchieveGlobal provides exceptional development in interpersonal business skills giving companies the workforce they need for business results. Located in over 40 countries, we offer multi-language, learning-based solutions—globally, regionally, and locally.

We understand the competition you face. Your success depends on people who have the skills to handle the challenges beyond the reach of technology. We're experts in developing these skills, and it's these skills that turn your strategies into business success in the 21st century.

These are things technology can't do. Think. Learn. Solve problems. Listen. Motivate. Explain. People with these skills have a bright future in the 21st century. AchieveGlobal prepares you for that world.

World Headquarters
8875 Hidden River Parkway, Suite 400
Tampa, Florida 33637 USA
Toll Free: 800.456.9390

www.achieveglobal.com